

Solutions for Business

Solutions for Business is a suite of highly targeted, publicly funded products and services offering solutions to real business needs and tackling market failure. Designed to drive qualifying businesses forward, it helps them to grow and succeed by providing help in a number of areas. These include starting up, understanding finance, developing people, environment and efficiency, exploiting ideas, international sales and marketing and growing your business.

Solutions for Business helps you make the most of business opportunities and challenges. By targeting public money at real business needs, it helps businesses create sustainable success.

Are you?

- Full of ideas?
- Thinking of starting a business?
- Contemplating “spinning out” an idea from your existing business?
- Wanting to grow your new business?
- Ambitious?
- Driven?

Could you use practical help to:

- Refine your business model?
- Source new technologies?
- Develop new products and services?
- Deliver your business plan?
- Secure the right type of financing?
- Identify new channels and new markets?
- Extend your geographical reach?
- Achieve your goals?
- Build your team?

Our support is:

- Free
- Bureaucracy free
- Trustworthy
- Practical
- Hands-on
- From experienced and battle-hardened campaigners

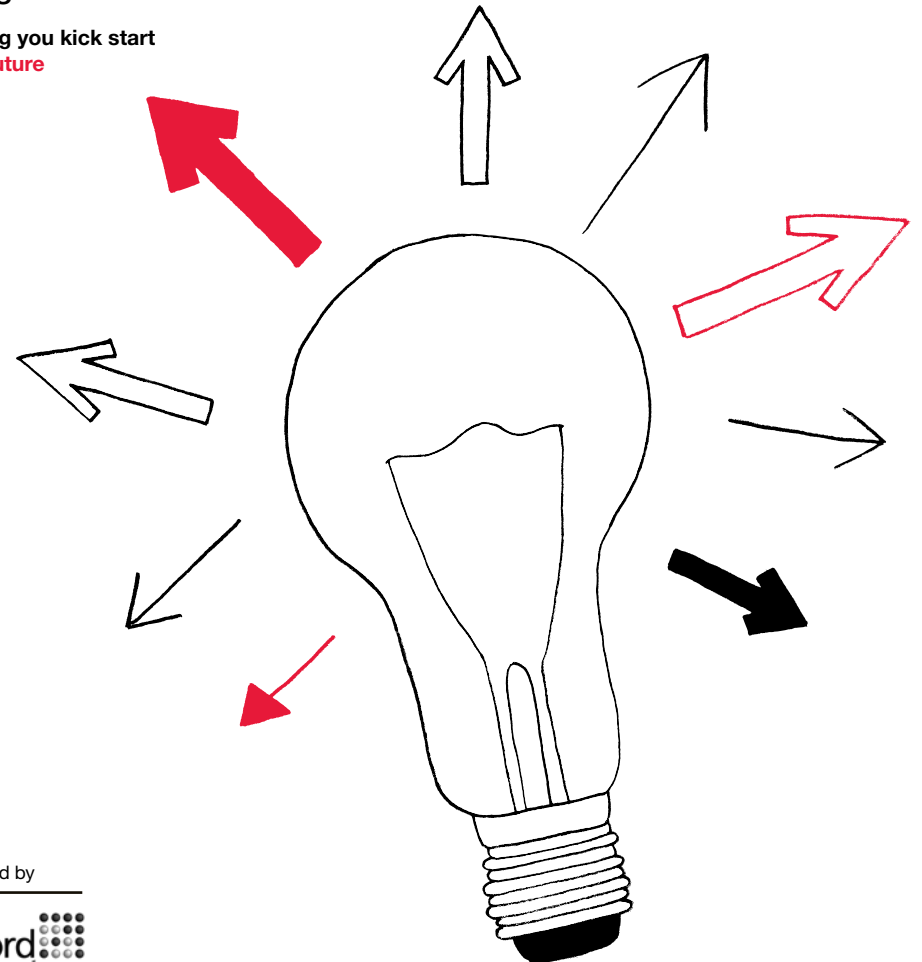
Solutions for Business

Funded by government

Starting

A High Growth Business

Helping you kick start
your future



To find out more visit our web site:

www.growcornwall.co.uk

or call free 0808 1680405

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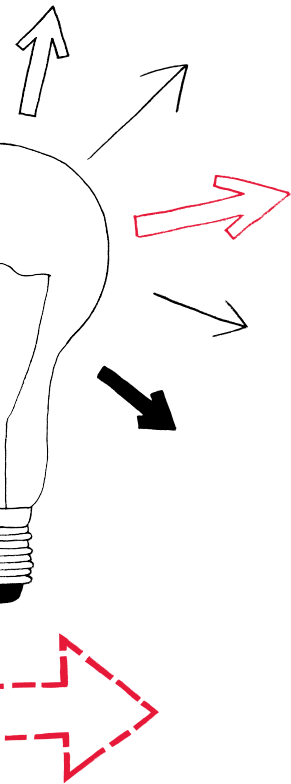


“The way to get started is to quit talking and begin doing.”

Walt Disney

Hands-on assistance is now available if you are an existing young company or individual with a good business idea who wants to get started or to make that next move. Engagement with this programme will provide you with access

to ongoing support from people who have been there themselves. Your personal business advisor will spend time with you and help you reach your goals to be part of the engine for future growth of the Cornish economy.



“Starting a High Growth Business” is part of the Convergence Programme that will make a long term difference by building a stronger economy for Cornwall and the Isles of Scilly.

All you need is **Commitment**

Growing Businesses for Cornwall

Starting a High Growth Business is managed by Oxford Innovation, which has over 15 years experience of delivering business support and mentoring to companies - from start-ups to SMEs and major corporations.

We offer advice and support at all stages of the commercialisation process from technology audit and intellectual property protection, business planning and funding, through to resource identification, manufacturing and sales and marketing. Oxford Innovation also manages innovation centres throughout the UK that provide a supportive environment to over 400 high growth start-ups.

Our team of business advisors have a broad, in depth, range of board level business and sector experience. We have delivered specialist advice in business practices to small businesses and entrepreneurs across the UK.

The Convergence Programme allows this expertise to be made available to ambitious entrepreneurs and early stage businesses in Cornwall and the Isles of Scilly.

Our team brings a practical approach to business support which can be provided at times and places to suit you.

“Enthusiasm is an unstoppable force and one of the essential ingredients of starting a business successfully.”

Dame Anita Roddick